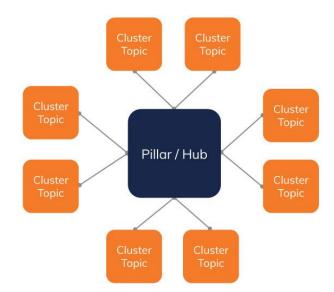


Content Marketing

- Pillar (Hub) pages
 Large topics that are core to the business operations. These topics must easily map back to your product / service functionality, audience or industry.
- Clusters (Spoke) pages
 The topics that support the hub and explore all possible options for traffic and engagement.



The purpose of content hubs is two-fold. First you want to create a content piece worthy of the reader's time (and your effort). Secondly you want to demonstrate to the crawler this content piece expresses sufficient E-A-T for it to not only rank highly but outrank all other content for the searcher query in the SERPs. Content depth displays a mastery of the subject to both the human audience and the search crawler.

Here's how you build a content hub:

- 1. Download the title (and URLs) of all content, articles, blogs, etc.
- 2. Group each by subject, ,topic or category.
- 3. Determine which content pieces address similar or related topics.
- 4. Either designate one as the Hub/Pillar content piece. This monograph should typically present an overview of the topic and used to introduce a series of subsequent content that addresses the subject in much greater detail. Ensure it's optimized for the most valuable and competitive keyword for this content cluster.
- 5. Map the related keywords to be deployed (or already deployed) amongst the cluster topics.
- 6. Use internal links to add to the reader's user experience. This means if the mention of a related subject in a cluster topic adds to the depth of knowledge sought by the reader, then link to it! Link back to the Pillar/Hub content piece at least once.